

First Quarter 2024

Financial statements and management's discussion and analysis of financial condition and operating results

For the three months ended March 31, 2024

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Consolidated statement of income (U.S. GAAP, unaudited)
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		Months arch 31
millions of Canadian dollars	2024	2023
Revenues and other income		
Revenues (a)	12,249	12,057
Investment and other income (note 3)	34	64
Total revenues and other income	12,283	12,121
Expenses		
Exploration	1	1
Purchases of crude oil and products (b)	7,706	7,478
Production and manufacturing (c)	1,664	1,756
Selling and general (c)	246	186
Federal excise tax and fuel charge	591	529
Depreciation and depletion	490	490
Non-service pension and postretirement benefit	1	20
Financing (d) (note 5)	12	16
Total expenses	10,711	10,476
Income (loss) before income taxes	1,572	1,645
Income taxes	377	397
Net income (loss)	1,195	1,248
Per share information (Canadian dollars)		
Net income (loss) per common share - basic (note 9)	2.23	2.14
Net income (loss) per common share - diluted (note 9)	2.23	2.13
(a) Amounts from related parties included in revenues.	2,729	3,136
(b) Amounts to related parties included in purchases of crude oil and products.	985	1,078
(c) Amounts to related parties included in production and manufacturing, and selling and general expenses.	150	135
(d) Amounts to related parties included in financing.	44	39

The information in the notes to consolidated financial statements is an integral part of these statements.

Consolidated statement of comprehensive income (U.S. GAAP, unaudited)

	Three Months to March 31		
millions of Canadian dollars	2024	2023	
Net income (loss)	1,195	1,248	
Other comprehensive income (loss), net of income taxes			
Postretirement benefits liability adjustment (excluding amortization)	4	21	
Amortization of postretirement benefits liability adjustment			
included in net benefit costs	12	10	
Total other comprehensive income (loss)	16	31	
Comprehensive income (loss)	1,211	1,279	

The information in the notes to consolidated financial statements is an integral part of these statements.

Consolidated balance sheet (U.S. GAAP, unaudited)

	As at Mar 31	As at Dec 31
millions of Canadian dollars	2024	2023
Assets		
Current assets		
Cash and cash equivalents	1,176	864
Accounts receivable - net (a)	5,204	4,482
Inventories of crude oil and products	2,106	1,944
Materials, supplies and prepaid expenses	1,043	1,008
Total current assets	9,529	8,298
Investments and long-term receivables (b)	1,082	1,062
Property, plant and equipment,	56,680	56,200
less accumulated depreciation and depletion	(25,841)	(25,365)
Property, plant and equipment, net	30,839	30,835
Goodwill	166	166
Other assets, including intangibles - net	897	838
Total assets	42,513	41,199
Liabilities Current liabilities		
Notes and loans payable	121	121
Accounts payable and accrued liabilities (a) (note 7)	6,968	6,231
Income taxes payable	17	251
Total current liabilities	7,106	6,603
Long-term debt (c) (note 6)	4,006	4,011
Other long-term obligations (note 7)	3,860	3,851
Deferred income tax liabilities	4,429	4,512
Total liabilities	19,401	18,977
Shareholders' equity	000	000
Common shares at stated value (d) (note 9)	992	992
Earnings reinvested	22,781	21,907
Accumulated other comprehensive income (loss) (note 10)	(661)	(677)
Total shareholders' equity	23,112	22,222
Total liabilities and shareholders' equity	42,513	41,199
(a) Accounts receivable - net included net amounts receivable from related parties.	696	1,048
 (b) Investments and long-term receivables included amounts from related parties. (a) Long term dobt included amounts to related parties. 	271	283
(c) Long-term debt included amounts to related parties.(d) Number of common shares authorized (millions).	3,447 1,100	3,447 1,100
Number of common shares outstanding (millions).	536	536
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The information in the notes to consolidated financial statements is an integral part of these statements.

Approved by the directors April 29, 2024

/s/ Bradley W. Corson Chairman, president and

chief executive officer

/s/ Daniel E. Lyons

Senior vice-president, finance and administration, and controller

Consolidated statement of shareholders' equity (U.S. GAAP, unaudited)

	Three Months to March 31	
millions of Canadian dollars	2024	2023
Common shares at stated value (note 9)		
At beginning of period	992	1,079
Share purchases at stated value	_	_
At end of period	992	1,079
Earnings reinvested		
At beginning of period	21,907	21,846
Net income (loss) for the period	1,195	1,248
Share purchases in excess of stated value	_	_
Dividends declared	(321)	(257)
At end of period	22,781	22,837
Accumulated other comprehensive income (loss) (note 10)		
At beginning of period	(677)	(512)
Other comprehensive income (loss)	16	31
At end of period	(661)	(481)
Shareholders' equity at end of period	23,112	23,435

The information in the notes to consolidated financial statements is an integral part of these statements.

Consolidated statement of cash flows (U.S. GAAP, unaudited)

Net income (loss) 1,195 1,248 Adjustments for non-cash items: 90 490 Depreciation and depletion 490 490 (Gain) loss on asset sales (note 3) (2) (9) Deferred income taxes and other (164) (56) Changes in operating assets and liabilities: (22) 436 Accounts receivable (722) 436 Inventories, materials, supplies and prepaid expenses (196) (479) Income taxes payable (234) (2,077) Accounts payable and accrued liabilities 707 (255) All other items - net (b) 2 (119) Cash flows from (used in) operating activities 1,076 (821) Investing activities 1,076 (821) Investing activities (497) (429) Proceeds from asset sales (note 3) 4 14 Loans to equity companies - net 12 1 Cash flows from (used in) investing activities (481) (414) Finance lease obligations - reduction (note 6) (5) (5) Dividends paid (278) (266) - <th colspan="2"></th> <th>Months arch 31</th>			Months arch 31
Net income (loss) 1,195 1,248 Adjustments for non-cash items: 90 490 Depreciation and depletion 490 490 (Gain) loss on asset sales (note 3) (2) (9) Deferred income taxes and other (164) (56) Changes in operating assets and liabilities: (22) 436 Accounts receivable (722) 436 Inventories, materials, supplies and prepaid expenses (196) (479) Income taxes payable (234) (2,077) Accounts payable and accrued liabilities 707 (255) All other items - net (b) 2 (119) Cash flows from (used in) operating activities 1,076 (821) Investing activities 1 4 14 Loans to equity companies - net 12 1 Cash flows from (used in) investing activities (481) (414) Finance lease obligations - reduction (note 6) (5) (5) Dividends paid (278) (266) (268) Common shares purchased (note 9) - - - Cash flows from (used in) financing activities<	millions of Canadian dollars	2024	2023
Adjustments for non-cash items: 990 490 Depreciation and depletion 490 490 (Gain) loss on asset sales (note 3) (2) (9) Deferred income taxes and other (164) (56) Changes in operating assets and liabilities: (722) 436 Inventories, materials, supplies and prepaid expenses (196) (479) Income taxes payable (234) (2,077) Accounts payable and accrued liabilities 707 (255) All other items - net (b) 2 (119) Cash flows from (used in) operating activities 1,076 (821) Investing activities 4 14 Loans to equity companies - net 12 1 Cash flows from (used in) investing activities (481) (414) Financing activities (283) (278) (266) Common shares purchased (note 9) - - - Cash flows from (used in) financing activities 312 (1,506) Dividends paid (278) (283) (271) Increase (decrease) in cash and cash equivalents 312 (1,506) Cas	Operating activities		
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(Gain) loss on asset sales (note 3) (2) (9) Deferred income taxes and other (164) (56) Changes in operating assets and liabilities: (722) 436 Inventories, materials, supplies and prepaid expenses (196) (479) Income taxes payable (234) (2,077) Accounts payable and accrued liabilities 707 (255) All other items - net (b) 2 (119) Cash flows from (used in) operating activities 1,076 (821) Investing activities 1,076 (821) Additions to property, plant and equipment (497) (429) Proceeds from asset sales (note 3) 4 14 Loans to equity companies - net 12 1 Cash flows from (used in) investing activities (481) (414) Financing activities (278) (266) Common shares purchased (note 6) (5) (5) Dividends paid (283) (271) Increase (decrease) in cash and cash equivalents 312 (1,506) Cash and cash equivalents at beginning of period 864 3,749 Cash and cash equivalents at en	Adjustments for non-cash items:		
Deferred income taxes and other (164) (56) Changes in operating assets and liabilities: (722) 436 Inventories, materials, supplies and prepaid expenses (196) (479) Income taxes payable (234) (2,077) Accounts proceivable and accrued liabilities 707 (255) All other items - net (b) 2 (119) Cash flows from (used in) operating activities 1,076 (821) Investing activities 1,076 (821) Investing activities 1 (497) (429) Proceeds from asset sales (note 3) 4 14 Loans to equity companies - net 12 1 Cash flows from (used in) investing activities (481) (414) Financing activities (278) (268) (278) Dividends paid (278) (271) (278) (261) Common shares purchased (note 9) - - - - - Cash flows from (used in) financing activities 312 (1,506) (283) (271) Increase (decrease) in cash and cash equivalents 312 (1,506) Cash an	Depreciation and depletion	490	490
Changes in operating assets and liabilities: (722) 436 Inventories, materials, supplies and prepaid expenses (196) (479) Income taxes payable (234) (2,077) Accounts payable and accrued liabilities 707 (255) All other items - net (b) 2 (119) Cash flows from (used in) operating activities 1,076 (821) Investing activities 4 14 Loans to property, plant and equipment (497) (429) Proceeds from asset sales (note 3) 4 14 Loans to equity companies - net 12 1 Cash flows from (used in) investing activities (481) (414) Financing activities (481) (414) Finance lease obligations - reduction (note 6) (5) (5) Dividends paid (278) (283) Common shares purchased (note 9) - - Cash flows from (used in) financing activities 312 (1,506) Cash and cash equivalents at beginning of period 864 3,749 Cash and cash equivalents at not of period (a) 1,176 2,243 (a) Cash equivalents are all h	(Gain) loss on asset sales (note 3)	(2)	(9)
Accounts receivable (722) 436 Inventories, materials, supplies and prepaid expenses (196) (479) Income taxes payable (234) (2,077) Accounts payable and accrued liabilities 707 (255) All other items - net (b) 2 (119) Cash flows from (used in) operating activities 1,076 (821) Investing activities 4 14 Loans to equity companies - net 12 1 Cash flows from (used in) investing activities (481) (414) Financing activities (278) (266) Common shares purchased (note 6) (5) (5) Dividends paid (278) (283) (271) Increase (decrease) in cash and cash equivalents 312 (1,506) Cash nod cash equivalents at beginning of period 864 3,749 Cash and cash equivalents at nod of period (a) 1,176 2,243 (a) Cash equivalents are all highly liquid securities with maturity of three months or less. (37) (42) Income taxes (paid) refunded. (700) (2,632) (271)	Deferred income taxes and other	(164)	(56)
Inventories, materials, supplies and prepaid expenses (196) (479) Income taxes payable and accrued liabilities 707 (255) All other items - net (b) 2 (119) Cash flows from (used in) operating activities 1,076 (821) Investing activities Additions to property, plant and equipment (497) (429) Proceeds from asset sales (note 3) 4 14 Loans to equity companies - net 12 1 Cash flows from (used in) investing activities (481) (414) Financing activities Finance lease obligations - reduction (note 6) (5) (5) Dividends paid (2778) (266) Common shares purchased (note 9) Cash flows from (used in) financing activities (283) (271) Increase (decrease) in cash and cash equivalents (283) (271) Increase (decrease) in cash and cash equivalents (283) (271) Increase (decrease) in cash and cash equivalents (312 (1,506) Cash and cash equivalents at beginning of period (364 3,749 Cash quivalents are all highly liquid securities with maturity of three months or less. (b) Included contributions to registered pension plans. (37) (42)	Changes in operating assets and liabilities:		
Income taxes payable(234)(2077)Accounts payable and accrued liabilities707(255)All other items - net (b)2(119)Cash flows from (used in) operating activities1,076(821)Investing activities414Loans to property, plant and equipment(497)(429)Proceeds from asset sales (note 3)414Loans to equity companies - net121Cash flows from (used in) investing activities(481)(414)Financing activities(481)(414)Finance lease obligations - reduction (note 6)(5)(5)Dividends paid(278)(266)Common shares purchased (note 9)——————Cash flows from (used in) financing activities(213)(271)Increase (decrease) in cash and cash equivalents312(1,506)Cash and cash equivalents at beginning of period8643,749Cash and cash equivalents at end of period (a)1,1762,243(a) Cash equivalents at all highly liquid securities with maturity of three months or less.(37)(42)Income taxes (paid) refunded.(700)(2,632)(2,632)	Accounts receivable	(722)	436
Accounts payable and accrued liabilities707(255)All other items - net (b)2(119)Cash flows from (used in) operating activities1,076(821)Investing activities414Additions to property, plant and equipment(497)(429)Proceeds from asset sales (note 3)414Loans to equity companies - net121Cash flows from (used in) investing activities(481)(414)Financing activities(481)(214)Financing activities(5)(5)Dividends paid(278)(266)Common shares purchased (note 9)Cash flows from (used in) financing activities(283)(271)Increase (decrease) in cash and cash equivalents312(1,506)Cash and cash equivalents at beginning of period8643,749Cash and cash equivalents are all highly liquid securities with maturity of three months or less.(37)(42)Income taxes (paid) refunded.(700)(2,632)(2,632)	Inventories, materials, supplies and prepaid expenses	(196)	(479)
All other items - net (b) 2 (119) Cash flows from (used in) operating activities 1,076 (821) Investing activities 4 14 Additions to property, plant and equipment (497) (429) Proceeds from asset sales (note 3) 4 14 Loans to equity companies - net 12 1 Cash flows from (used in) investing activities (481) (414) Financing activities (481) (216) Finance lease obligations - reduction (note 6) (5) (5) Dividends paid (283) (271) Increase (decrease) in cash and cash equivalents 312 (1,506) Cash and cash equivalents at beginning of period 864 3,749 Cash and cash equivalents at end of period (a) 1,176 2,243 (a) Cash equivalents are all highly liquid securities with maturity of three months or less. (37) (42) Income taxes (paid) refunded. (700) (2,632) (2,632)	Income taxes payable	(234)	(2,077)
Cash flows from (used in) operating activities 1,076 (821) Investing activities Additions to property, plant and equipment (497) (429) Proceeds from asset sales (note 3) 4 14 Loans to equity companies - net 12 1 Cash flows from (used in) investing activities (481) (414) Financing activities (481) (414) Finance lease obligations - reduction (note 6) (5) (5) Dividends paid (278) (266) Common shares purchased (note 9) - - Cash flows from (used in) financing activities (283) (271) Increase (decrease) in cash and cash equivalents 312 (1,506) Cash and cash equivalents at beginning of period 864 3,749 Cash and cash equivalents at end of period (a) 1,176 2,243 (a) Cash equivalents are all highly liquid securities with maturity of three months or less. (37) (42) Income taxes (paid) refunded. (700) (2,632)	Accounts payable and accrued liabilities	707	(255)
Investing activities Additions to property, plant and equipment (497) (429) Proceeds from asset sales (note 3) 4 14 Loans to equity companies - net 12 1 Cash flows from (used in) investing activities (481) (414) Financing activities (481) (414) Finance lease obligations - reduction (note 6) (5) (5) Dividends paid (278) (266) Common shares purchased (note 9) - - Cash flows from (used in) financing activities (283) (271) Increase (decrease) in cash and cash equivalents 312 (1,506) Cash and cash equivalents at beginning of period 864 3,749 Cash and cash equivalents at end of period (a) 1,176 2,243 (a) Cash equivalents at end of period (a) 1,176 2,243 (b) Included contributions to registered pension plans. (37) (42) Income taxes (paid) refunded. (700) (2,632)	All other items - net (b)	2	(119)
Investing activities Additions to property, plant and equipment (497) (429) Proceeds from asset sales (note 3) 4 14 Loans to equity companies - net 12 1 Cash flows from (used in) investing activities (481) (414) Financing activities (481) (414) Finance lease obligations - reduction (note 6) (5) (5) Dividends paid (278) (266) Common shares purchased (note 9) - - Cash flows from (used in) financing activities (283) (271) Increase (decrease) in cash and cash equivalents 312 (1,506) Cash and cash equivalents at beginning of period 864 3,749 Cash and cash equivalents at end of period (a) 1,176 2,243 (a) Cash equivalents at end of period (a) 1,176 2,243 (b) Included contributions to registered pension plans. (37) (42) Income taxes (paid) refunded. (700) (2,632)	Cash flows from (used in) operating activities	1,076	(821)
Cash flows from (used in) investing activities(481)(414)Financing activitiesFinance lease obligations - reduction (note 6)(5)(5)Dividends paid(278)(266)Common shares purchased (note 9)Cash flows from (used in) financing activities(283)(271)Increase (decrease) in cash and cash equivalents312(1,506)Cash and cash equivalents at beginning of period8643,749Cash and cash equivalents at end of period (a)1,1762,243(a) Cash equivalents are all highly liquid securities with maturity of three months or less.(37)(42)Income taxes (paid) refunded.(700)(2,632)	Additions to property, plant and equipment Proceeds from asset sales (note 3)	4	14
Financing activities Finance lease obligations - reduction (note 6) (5) Dividends paid (278) Common shares purchased (note 9) - Cash flows from (used in) financing activities (283) Increase (decrease) in cash and cash equivalents 312 Cash and cash equivalents at beginning of period 864 3.749 312 Cash equivalents at end of period (a) 1,176 2,243 (a) Cash equivalents are all highly liquid securities with maturity of three months or less. (37) (b) Included contributions to registered pension plans. (37) (42) Income taxes (paid) refunded. (700) (2,632)			
Dividends paid(278)(266)Common shares purchased (note 9)——Cash flows from (used in) financing activities(283)(271)Increase (decrease) in cash and cash equivalents312(1,506)Cash and cash equivalents at beginning of period8643,749Cash and cash equivalents at end of period (a)1,1762,243(a) Cash equivalents are all highly liquid securities with maturity of three months or less.(37)(42)Income taxes (paid) refunded.(700)(2,632)	Financing activities		
Common shares purchased (note 9)——Cash flows from (used in) financing activities(283)(271)Increase (decrease) in cash and cash equivalents312(1,506)Cash and cash equivalents at beginning of period8643,749Cash and cash equivalents at end of period (a)1,1762,243(a) Cash equivalents are all highly liquid securities with maturity of three months or less.(37)(42)Income taxes (paid) refunded.(700)(2,632)	Finance lease obligations - reduction (note 6)	(5)	(5)
Cash flows from (used in) financing activities(283)(271)Increase (decrease) in cash and cash equivalents312(1,506)Cash and cash equivalents at beginning of period8643,749Cash and cash equivalents at end of period (a)1,1762,243(a) Cash equivalents are all highly liquid securities with maturity of three months or less.(37)(42)Income taxes (paid) refunded.(700)(2,632)	Dividends paid	(278)	(266)
Increase (decrease) in cash and cash equivalents312(1,506)Cash and cash equivalents at beginning of period8643,749Cash and cash equivalents at end of period (a)1,1762,243(a) Cash equivalents are all highly liquid securities with maturity of three months or less.(37)(42)Income taxes (paid) refunded.(700)(2,632)	Common shares purchased (note 9)		
Cash and cash equivalents at beginning of period8643,749Cash and cash equivalents at end of period (a)1,1762,243(a) Cash equivalents are all highly liquid securities with maturity of three months or less.(37)(42)(b) Included contributions to registered pension plans.(37)(42)Income taxes (paid) refunded.(700)(2,632)	Cash flows from (used in) financing activities	(283)	(271)
Cash and cash equivalents at end of period (a) 1,176 2,243 (a) Cash equivalents are all highly liquid securities with maturity of three months or less. (a) (b) (b) (c) (c) <t< td=""><td>Increase (decrease) in cash and cash equivalents</td><td>312</td><td>(1,506)</td></t<>	Increase (decrease) in cash and cash equivalents	312	(1,506)
(a) Cash equivalents are all highly liquid securities with maturity of three months or less.(37)(b) Included contributions to registered pension plans.(37)(12) Income taxes (paid) refunded.(700)	Cash and cash equivalents at beginning of period	864	
(b) Included contributions to registered pension plans. (37) (42) Income taxes (paid) refunded. (700) (2,632)	Cash and cash equivalents at end of period (a)	1,176	2,243
Income taxes (paid) refunded. (700) (2,632)	(a) Cash equivalents are all highly liquid securities with maturity of three months or less.		
	(b) Included contributions to registered pension plans.	(37)	(42)
Interest (paid), net of capitalization. (11) (21)	Income taxes (paid) refunded.	(700)	(2,632)
	Interest (paid), net of capitalization.	(11)	(21)

The information in the notes to consolidated financial statements is an integral part of these statements.

Notes to consolidated financial statements (unaudited)

1. Basis of financial statement preparation

These unaudited consolidated financial statements have been prepared in accordance with United States Generally Accepted Accounting Principles (GAAP) and follow the same accounting policies and methods of computation as, and should be read in conjunction with, the most recent annual consolidated financial statements filed with the U.S. Securities and Exchange Commission (SEC) in the company's 2023 annual report on Form 10-K. In the opinion of the company, the information furnished herein reflects all known accruals and adjustments necessary for a fair statement of the results for the periods reported herein. All such adjustments are of a normal recurring nature.

The company's exploration and production activities are accounted for under the "successful efforts" method.

The results for the three months ended March 31, 2024, are not necessarily indicative of the operations to be expected for the full year.

All amounts are in Canadian dollars unless otherwise indicated.

2. Business segments

Three Months to March 31	Ups	stream	Dowr	nstream	Che	emical
millions of Canadian dollars	2024	2023	2024	2023	2024	2023
Revenues and other income						
Revenues (a) (b)	42	76	11,879	11,639	328	342
Intersegment sales	4,122	3,622	1,748	1,823	90	91
Investment and other income (note 3)	4	2	12	20	1	
	4,168	3,700	13,639	13,482	419	433
Expenses						
Exploration	1	1	—	—	—	
Purchases of crude oil and products	1,813	1,543	11,591	11,196	260	274
Production and manufacturing	1,188	1,287	421	411	53	58
Selling and general	—	—	162	157	26	26
Federal excise tax and fuel charge	—	—	590	528	1	1
Depreciation and depletion	432	434	45	45	4	4
Non-service pension and postretirement benefit	—	—	—	—	—	
Financing (note 5)	1	—	—	—	—	
Total expenses	3,435	3,265	12,809	12,337	344	363
Income (loss) before income taxes	733	435	830	1,145	75	70
Income tax expense (benefit)	175	105	199	275	18	17
Net income (loss)	558	330	631	870	57	53
Cash flows from (used in) operating activities	891	(398)	7	(419)	(3)	(32
Capital and exploration expenditures (c)	290	321	153	74	5	4
Total assets as at March 31	28,661	29,059	11,126	9,535	517	477
Three Months to March 31	Corporate a	and other	Elimir	nations	Cons	olidated
millions of Canadian dollars	2024	2023	2024	2023	2024	2023
Revenues and other income						
Revenues (a) (b)	—	—	—	—	12,249	12,057
Intersegment sales	—	—	(5,960)	(5,536)	—	
Investment and other income (note 3)	17	42	—	—	34	64
	17	42	(5,960)	(5,536)	12,283	12,121
Expenses						
Exploration	—	—	—	—	1	1
Purchases of crude oil and products	—	—	(5,958)	(5,535)	7,706	7,478
Production and manufacturing	2	—	—	—	1,664	1,756
Selling and general	60	4	(2)	(1)	246	186
Federal excise tax and fuel charge	—	—	—	—	591	529
Depreciation and depletion	9	7	—	—	490	490
Non-service pension and postretirement benefit	1	20	—	—	1	20
Financing (note 5)	11	16	_	—	12	16
		47	(5,960)	(5,536)	10,711	10,476
	83	••				
	<u> </u>	(5)	—	—	1,572	1,645
Total expenses Income (loss) before income taxes					1,572 377	
Total expenses	(66)					397
Total expenses Income (loss) before income taxes Income tax expense (benefit)	(66) (15)	(5)	_ 		377	397 1,248
Total expenses Income (loss) before income taxes Income tax expense (benefit) Net income (loss)	(66) (15) (51)	(5) (5)			377 1,195	1,645 397 1,248 (821 429

- (a) Includes export sales to the United States of \$2,378 million (2023 \$2,375 million).
- (b) Revenues include both revenue within the scope of ASC 606 and outside the scope of ASC 606. Trade receivables in "Accounts receivable net" reported on the Consolidated balance sheet include both receivables within the scope of ASC 606 and outside the scope of ASC 606. Revenue and receivables outside the scope of ASC 606 primarily relate to physically settled commodity contracts accounted for as derivatives. Contractual terms, credit quality and type of customer are generally similar between contracts within the scope of ASC 606 and those outside it.

Revenues		Three Months to March 31	
millions of Canadian dollars	2024	2023	
Revenue from contracts with customers	9,729	10,520	
Revenue outside the scope of ASC 606	2,520	1,537	
Total	12,249	12,057	

(c) Capital and exploration expenditures (CAPEX) include exploration expenses, additions to property, plant and equipment, additions to finance leases, additional investments and acquisitions and the company's share of similar costs for equity companies. CAPEX excludes the purchase of carbon emission credits.

3. Investment and other income

Investment and other income included gains and losses on asset sales as follows:

	Three Months to March 31	
millions of Canadian dollars	2024	2023
Proceeds from asset sales	4	14
Book value of asset sales	2	5
Gain (loss) on asset sales, before tax	2	9
Gain (loss) on asset sales, after tax	2	8

4. Employee retirement benefits

The components of net benefit cost were as follows:

	Three M to Mar	
millions of Canadian dollars	2024	2023
Pension benefits:		
Service cost	46	41
Interest cost	91	93
Expected return on plan assets	(113)	(93)
Amortization of prior service cost	7	4
Amortization of actuarial loss (gain)	12	11
Net benefit cost	43	56
Other postretirement benefits:		
Service cost	4	3
Interest cost	6	7
Amortization of actuarial loss (gain)	(2)	(2)
Net benefit cost	8	8

5. Financing costs

	Three Months to March 31	
millions of Canadian dollars	2024	2023
Debt-related interest	52	46
Capitalized interest	(41)	(30)
Net interest expense	11	16
Other interest	1	_
Total financing	12	16

6. Long-term debt

	As at Mar 31	As at Dec 31
millions of Canadian dollars	2024	2023
Long-term debt	3,447	3,447
Finance leases	559	564
Total long-term debt	4,006	4,011

7. Other long-term obligations

	As at Mar 31	As at Dec 31
millions of Canadian dollars	2024	2023
Employee retirement benefits (a)	932	954
Asset retirement obligations and other environmental liabilities (b)	2,575	2,564
Share-based incentive compensation liabilities	128	90
Operating lease liability (c)	107	111
Other obligations	118	132
Total other long-term obligations	3,860	3,851

(a) Total recorded employee retirement benefits obligations also included \$62 million in current liabilities (2023 - \$62 million).
 (b) Total asset retirement obligations and other environmental liabilities also included \$235 million in current liabilities

(2023 - \$235 million).

(c) Total operating lease liability also included \$77 million in current liabilities (2023 - \$87 million). In addition to the total operating lease liability, undiscounted commitments for leases not yet commenced totalled \$56 million (2023 - \$54 million).

8. Financial and derivative instruments

Financial instruments

The fair value of the company's financial instruments is determined by reference to various market data and other appropriate valuation techniques. There are no material differences between the fair value of the company's financial instruments and the recorded carrying value. At March 31, 2024 and December 31, 2023, the fair value of long-term debt (\$3,447 million, excluding finance lease obligations) was primarily a level 2 measurement.

Derivative instruments

The company's size, strong capital structure and the complementary nature of its business segments reduce the company's enterprise-wide risk from changes in commodity prices, currency rates and interest rates. In addition, the company uses commodity-based contracts, including derivatives, to manage commodity price risk and to generate returns from trading. Commodity contracts held for trading purposes are presented in the Consolidated statement of income on a net basis in the line "Revenues" and in the Consolidated statement of cash flows in "Cash flows from (used in) operating activities". The company's commodity derivatives are not accounted for under hedge accounting.

Credit risk associated with the company's derivative position is mitigated by several factors, including the use of derivative clearing exchanges and the quality of and financial limits placed on derivative counterparties. The company maintains a system of controls that includes the authorization, reporting and monitoring of derivative activity.

The net notional long/(short) position of derivative instruments was:

	As at Mar 31	As at Dec 31
thousands of barrels	2024	2023
Crude	(3,950)	(4,450)
Products	(2,060)	(490)

Realized and unrealized gain/(loss) on derivative instruments recognized in the Consolidated statement of income is included in the following lines on a before-tax basis:

	Three N to Mar	
millions of Canadian dollars	2024	2023
Revenues	(24)	(23)

The estimated fair value of derivative instruments, and the related hierarchy level for the fair value measurement were as follows:

At March 31, 2024

millions of Canadian dollars

		Fair v	alue		Effect of counterparty	Effect of collateral	Net carrying
	Level 1	Level 2	Level 3	Total	netting	netting	value
Assets							
Derivative assets (a)	50	27	_	77	(50)	—	27
Liabilities							
Derivative liabilities (b)	54	60	_	114	(50)	(4)	60

assets, including intangibles - net". Included in the Consolidated balance sheet line: "Accounts payable and accrued liabilities" and "Other long-term obligations". (b)

At December 31, 2023

millions of Canadian dollars

		Fair v	alue		Effect of counterparty	Effect of collateral	Net carrying
	Level 1	Level 2	Level 3	Total	netting	netting	value
Assets							
Derivative assets (a)	28	18	—	46	(16)	(12)	18
Liabilities							
Derivative liabilities (b)	16	31		47	(16)	_	31

(a) Included in the Consolidated balance sheet line: "Materials, supplies and prepaid expenses", "Accounts receivable - net" and "Other assets, including intangibles - net". Included in the Consolidated balance sheet line: "Accounts payable and accrued liabilities" and "Other long-term obligations".

(b)

At March 31, 2024 and December 31, 2023, the company had \$33 million and \$24 million, respectively, of collateral under a master netting arrangement not offset against the derivatives on the Consolidated balance sheet in "Accounts receivable - net", primarily related to initial margin requirements.

9. Common shares

	As at Mar 31	As at Dec 31
thousands of shares	2024	2023
Authorized	1,100,000	1,100,000
Outstanding	535,837	535,837

The company's common share activities are summarized below:

	Thousands of shares	Millions of dollars
Balance as at December 31, 2022	584,153	1,079
Purchases at stated value	(48,316)	(87)
Balance as at December 31, 2023	535,837	992
Purchases at stated value	—	
Balance as at March 31, 2024	535,837	992

The following table provides the calculation of basic and diluted earnings per common share and the dividends declared by the company on its outstanding common shares:

	Three Months to March 31	
	2024	2023
Net income (loss) per common share – basic		
Net income (loss) (millions of Canadian dollars)	1,195	1,248
Weighted-average number of common shares outstanding (millions of shares)	535.8	584.2
Net income (loss) per common share (dollars)	2.23	2.14
Net income (loss) per common share – diluted		
Net income (loss) (millions of Canadian dollars)	1,195	1,248
Weighted-average number of common shares outstanding (millions of shares)	535.8	584.2
Effect of employee share-based awards (millions of shares)	1.1	1.2
Weighted-average number of common shares outstanding, assuming dilution (millions of shares)	536.9	585.4
Net income (loss) per common share (dollars)	2.23	2.13
Dividends per common share – declared (dollars)	0.60	0.44

10. Other comprehensive income (loss) information

Changes in accumulated other comprehensive income (loss):

millions of Canadian dollars	2024	2023
Balance at January 1	(677)	(512)
Postretirement benefits liability adjustment:		
Current period change excluding amounts reclassified from accumulated other comprehensive income	4	21
Amounts reclassified from accumulated other comprehensive income	12	10
Balance at March 31	(661)	(481)

Amounts reclassified out of accumulated other comprehensive income (loss) - before-tax income (expense):

		Three Mor to March	
illions of Canadian dollars		2024	2023
mortization of postretirement benefits liability adjustment			
included in net benefit cost (a)		(17)	(13)
		()	_

(a) This accumulated other comprehensive income component is included in the computation of net benefit cost (note 4).

Income tax expense (credit) for components of other comprehensive income (loss):

	Three I to Ma	Months rch 31
millions of Canadian dollars	2024	2023
Postretirement benefits liability adjustments:		
Postretirement benefits liability adjustment (excluding amortization)	1	7
Amortization of postretirement benefits liability adjustment included in net benefit cost	5	3
Total	6	10

Management's discussion and analysis of financial condition and results of operations

Non-GAAP financial measures and other specified financial measures

Certain measures included in this document are not prescribed by U.S. Generally Accepted Accounting Principles (GAAP). These measures constitute "non-GAAP financial measures" under Securities and Exchange Commission Regulation G and Item 10(e) of Regulation S-K, and "specified financial measures" under National Instrument 52-112 Non-GAAP and Other Financial Measures Disclosure of the Canadian Securities Administrators.

Reconciliation of these non-GAAP financial measures to the most comparable GAAP measure, and other information required by these regulations, have been provided. Non-GAAP financial measures and specified financial measures are not standardized financial measures under GAAP and do not have a standardized definition. As such, these measures may not be directly comparable to measures presented by other companies, and should not be considered a substitute for GAAP financial measures.

Net income (loss) excluding identified items

Net income (loss) excluding identified items is a non-GAAP financial measure that is total net income (loss) excluding individually significant non-operational events with an absolute corporate total earnings impact of at least \$100 million in a given quarter. The net income (loss) impact of an identified item for an individual segment in a given quarter may be less than \$100 million when the item impacts several segments or several periods. The most directly comparable financial measure that is disclosed in the financial statements is "Net income (loss)" within the company's Consolidated statement of income. Management uses these figures to improve comparability of the underlying business across multiple periods by isolating and removing significant non-operational events from business results. The company believes this view provides investors increased transparency into business results and trends, and provides investors with a view of the business as seen through the eyes of management. Net income (loss) excluding identified items is not meant to be viewed in isolation or as a substitute for net income (loss) as prepared in accordance with U.S. GAAP. All identified items are presented on an after-tax basis.

Reconciliation of net income (loss) excluding identified items

There were no identified items in the first quarter of 2024 and 2023.

Recent business environment

During the first quarter of 2024, the price of crude oil remained relatively flat with the fourth quarter of 2023, as markets continued to be reasonably balanced on higher inventory levels. The Canadian WTI/WCS spread began to narrow in the first quarter, but remained in line with the 2023 full year average. Refining margins improved in the first quarter of 2024 primarily driven by industry downtime and supply disruptions.

Operating results

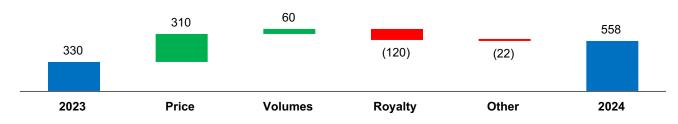
First quarter 2024 vs. first quarter 2023

	First C	Quarter
millions of Canadian dollars, unless noted	2024	2023
Net income (loss) (U.S. GAAP)	1,195	1,248
Net income (loss) per common share, assuming dilution (dollars)	2.23	2.13

Upstream

Net income (loss) factor analysis

millions of Canadian dollars



Price – Average bitumen realizations increased by \$16.23 per barrel, primarily driven by higher marker prices and the narrowing of the WTI/WCS spread. Synthetic crude oil realizations decreased by \$8.94 per barrel, due to a weaker Synthetic/WTI spread.

Volumes – Higher volumes were primarily driven by strong mine and plant performance at Kearl.

Royalty - Higher royalties were primarily driven by improved commodity prices.

Marker prices and average realizations

	First Quarter	
Canadian dollars, unless noted	2024	2023
West Texas Intermediate (US\$ per barrel)	76.86	75.98
Western Canada Select (US\$ per barrel)	57.50	51.42
WTI/WCS Spread (US\$ per barrel)	19.36	24.56
Bitumen (per barrel)	66.56	50.33
Synthetic crude oil (per barrel)	93.51	102.45
Average foreign exchange rate (US\$)	0.74	0.74

IMPERIAL OIL LIMITED

Production

thousands of barrels per day	First Quarter	
	2024	2023
Kearl (Imperial's share)	196	184
Cold Lake	142	141
Syncrude (a)	73	76
Kearl total gross production (thousands of barrels per day)	277	259

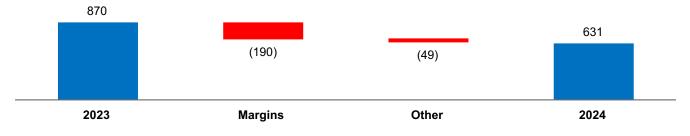
(a) In the first quarter of 2023, Syncrude gross production included about 2 thousand barrels per day of bitumen and other products that were exported to the operator's facilities using an existing interconnect pipeline.

Higher production at Kearl was primarily driven by strong mine and plant performance.

Downstream

Net income (loss) factor analysis

millions of Canadian dollars



Margins – Lower margins primarily reflect weaker market conditions.

Refinery utilization and petroleum product sales

	First Quarter	
thousands of barrels per day, unless noted	2024	2023
Refinery throughput	407	417
Refinery capacity utilization (percent)	94	96
Petroleum product sales	450	455

Lower refinery throughput was primarily driven by minor maintenance activities.

Chemicals

Net income (loss) factor analysis millions of Canadian dollars



IMPERIAL OIL LIMITED

Corporate and other

	First Quarter		
millions of Canadian dollars	2024	2023	
Net income (loss) (U.S. GAAP)	(51)	(5)	
Liquidity and capital resources			
	First G	First Quarter	
millions of Canadian dollars	2024	2023	
Cash flows from (used in):			
Operating activities	1,076	(821)	
Investing activities	(481)	(414)	
Financing activities	(283)	(271)	
Increase (decrease) in cash and cash equivalents	312	(1,506)	
Cash and cash equivalents at period end	1,176	2,243	

Cash flows from operating activities primarily reflect the absence of unfavourable working capital impacts related to an income tax catch-up payment of \$2.1 billion in the prior year.

Cash flows used in investing activities primarily reflect higher additions to property, plant and equipment.

Cash flows used in financing activities primarily reflect:

millions of Canadian dollars, unless noted	First C	First Quarter	
	2024	2023	
Dividends paid	278	266	
Per share dividend paid (dollars)	0.50	0.44	
Share repurchases (a)	_		
Number of shares purchased (millions) (a)	—	—	

(a) The company did not purchase any shares in the first quarter of 2024 and 2023.

Contractual obligations

In the first quarter of 2024, the company entered into a long-term purchase agreement with a third party for about \$2 billion. It has no material impact on the 2024 and 2025 obligations disclosed in Imperial's 2023 annual report on Form 10-K. The company does not believe that the increased obligation will have a material effect on Imperial's operations, financial condition or financial statements.

Forward-looking statements

Statements of future events or conditions in this report, including projections, targets, expectations, estimates, and business plans are forward-looking statements. Forward-looking statements can be identified by words such as believe, anticipate, intend, propose, plan, goal, seek, project, predict, target, estimate, expect, strategy, outlook, schedule, future, continue, likely, may, should, will and similar references to future periods. Forward-looking statements in this release include, but are not limited to, references to the use of derivative instruments and effectiveness of risk mitigation; and the company's belief that the commitment related to the long-term purchase agreement will not have a material effect on the company's operations, financial condition or financial statements.

Forward-looking statements are based on the company's current expectations, estimates, projections and assumptions at the time the statements are made. Actual future financial and operating results, including expectations and assumptions concerning future energy demand, supply and mix; production rates, growth and mix across various assets; project plans, timing, costs, technical evaluations and capacities and the company's ability to effectively execute on these plans and operate its assets, including the Cold Lake Grand Rapids Phase 1 project and the Strathcona renewable diesel project; capital and environmental expenditures; the ability to offset any ongoing inflationary pressures; and commodity prices, foreign exchange rates and general market conditions, could differ materially depending on a number of factors.

These factors include global, regional or local changes in supply and demand for oil, natural gas, and petroleum and petrochemical products and resulting price, differential and margin impacts, including foreign government action with respect to supply levels and prices, and the occurrence of wars; the receipt, in a timely manner, of regulatory and third-party approvals, including for new technologies that will help the company meet its lower emissions goals; availability and allocation of capital; project management and schedules and timely completion of projects; unanticipated technical or operational difficulties; availability and performance of third-party service providers; environmental risks inherent in oil and gas exploration and production activities; environmental regulatory events, including changes in law or government policy, applicable royalty rates, and tax laws including taxes on share repurchases; management effectiveness and disaster response preparedness; operational hazards and risks; cybersecurity incidents; currency exchange rates; general economic conditions, including inflation and the occurrence and duration of economic recessions or downturns; and other factors discussed in Item 1A risk factors and Item 7 management's discussion and analysis of financial condition and results of operations of Imperial Oil Limited's most recent annual report on Form 10-K.

Forward-looking statements are not guarantees of future performance and involve a number of risks and uncertainties, some that are similar to other oil and gas companies and some that are unique to Imperial. Imperial's actual results may differ materially from those expressed or implied by its forward-looking statements and readers are cautioned not to place undue reliance on them. Imperial undertakes no obligation to update any forward-looking statements contained herein, except as required by applicable law.

The term "project" as used in this report can refer to a variety of different activities and does not necessarily have the same meaning as in any government payment transparency reports.

Quantitative and qualitative disclosures about market risk

Information about market risks for the three months ended March 31, 2024, does not differ materially from that discussed on page 34 of the company's annual report on Form 10-K for the year ended December 31, 2023.