

Interested in working with Sarnia refinery?

At Imperial Sarnia refinery we select quality suppliers and contractors through a comprehensive review process. Consideration includes a variety of factors including safety performance, environmental performance, service, price, technology, reliability, specifications and delivery.

Sarnia refinery works directly with contractors who provide a variety of services including: mechanical, scaffolding, civil, electrical, instrumentation, inspection, insulation, tank, industrial cleaning, catalyst handling, offsite fabrication, refractory, machinist, equipment mechanics, cranes, and equipment rental services.

Sarnia refinery direct purchases materials from both local and global suppliers. Purchases include: gaskets, bolts, electrical, tools, pipe, valves, fittings, flanges, catalysts, chemicals, motors, compressors, pumps, exchangers, furnace, boiler, tanks, towers, drums, and reactors.

Sarnia refinery has a preference for long term (typically 5 year) agreements with our suppliers and contractors. Preference is given to companies with proven industrial capabilities specifically in refining.

Sarnia refinery bundles and unbundles materials and services to meet our strategic needs. For example scaffold and insulation services may be bundled or unbundled in an agreement.

Sarnia refinery is open to labour from a variety of work force sources including union and non-union.

If this sounds like your company, please complete and submit the following .pdf form by email at Sarnia.Supplier.Relation@esso.ca.

The commercial team at Sarnia refinery will review information provided and you will only be contacted should a business need arise.

No compensation will be provided for completing the following information. Completion of the information does not imply an intention to acquire materials or services.

Sarnia refinery supplier form



Please download this form, fill out the information and submit by email at Sarnia.Supplier.Relation@esso.ca.

General information (required fields are marked with a *)

Company name*		Website*	
GST number*	How many years has the company been in business?*		
Indicate parent company name if applicable			
Address of head office			
Street address*			
City*	Province/State*	Country*	Postal/Zip code*
Address of office closest to Sarnia refinery			
Street address*			
City*	Province/State*	Country*	Postal/Zip code*
Contact information (of person completing form)			
Name*	Phone*	Email*	

Company information

Type of company*	<input type="checkbox"/> Service	<input type="checkbox"/> Material	<input type="checkbox"/> Carrier	<input type="checkbox"/> Surplus material
Type of work supported (select all that apply)*	<input type="checkbox"/> Construction	<input type="checkbox"/> Maintenance	<input type="checkbox"/> Turnaround	
Core business*				
Additional businesses				
Describe any additional services performed or materials provided				
List any types of work normally performed that you subcontract to others				
Number of employees corporately*		Number of employees in Ontario*		
What type of personnel do you normally employ?	<input type="checkbox"/> Union	<input type="checkbox"/> Non-union	<input type="checkbox"/> Leased	
If Union, list trades/locals				
Last year's total global annual revenues		Last year's total annual Canadian revenues		

Safety data

ISNetworld/Avetta Number				
	2022	2021	2020	2019
Corporate employee hours worked (excluding subcontractors)*				
Number of fatalities*				
Number of lost time injuries*				
Number of restricted work injuries*				
Number of medical treatment injuries*				
Does your company have a safety policy?*	<input type="checkbox"/> Yes		<input type="checkbox"/> No	
Do you have a behaviour-based observation process that includes worker level participation?*	<input type="checkbox"/> Yes		<input type="checkbox"/> No	
Do you utilize the Loss Prevention System (LPS Inc.) program in your organization?*	<input type="checkbox"/> Yes		<input type="checkbox"/> No	
If you do not use LPS, do you have an active hazard ID and near loss ID work process? *	<input type="checkbox"/> Yes		<input type="checkbox"/> No	
If yes, how does it interact with the owner's system?*				

Experience

List three major jobs in progress						
Customer	Location	Type of work	Size \$M	Customer contact name	Customer contact phone	Customer contact email

List any jobs completed for Imperial / ExxonMobil in last 5 years						
Customer	Location	Type of work	Size \$M	Customer contact name	Customer contact phone	Customer contact email

List any other relevant recent experience. Please highlight any industrial experience especially any refinery experience						
Customer	Location	Type of work	Size \$M	Customer contact name	Customer contact phone	Customer contact email

How would your company add value to the Imperial Sarnia refinery?

What sets you apart from your competitors? i.e. specific technologies, operational efficiencies, unique business model, etc.