

EXHIBIT B LETTERS OF SUPPORT

1. LETTERS OF SUPPORT

1. Imperial received letters from the following organizations in support of Imperial's LTC application for the Project:

- Canadian Council for Aboriginal Business;
- Canadian Fuels Association;
- Canadian Independent Petroleum Marketers Association;
- Canadian Manufacturers & Exporters;
- Flamborough Chamber of Commerce;
- Greater Toronto Airports Authority;
- Hamilton Chamber of Commerce;
- McDougall Energy Inc.;
- Mississauga Board of Trade;
- National Airlines Council of Canada;
- Ontario Chamber of Commerce; and
- Toronto Board of Trade.

The letters are enclosed in this Exhibit B.

November 30, 2018

Ms. Kirsten Walli, Board Secretary
Ontario Energy Board
2300 Yonge Street, 27th Floor
Toronto, ON M4P 1E4

Re: Imperial Sarnia Products Pipeline Waterdown to Finch Project

Dear Ms. Walli:

On behalf of CCAB, I would like to provide a letter of support for Imperial's Waterdown to Finch Project.

Founded in 1984, the Canadian Council for Aboriginal Business (CCAB) is a national member-based business organization. We are committed to the full participation of Indigenous peoples in Canada's economy. A non-partisan association, CCAB offers knowledge, resources and programs to both Aboriginal and non-Aboriginal owned companies that foster economic opportunities for Indigenous peoples and businesses across Canada.

At our core we drive business opportunities and enable sustainable relationships, a commitment that we share with our member organizations. Imperial is a member of CCAB and an active participant in many of our programs. Imperial continues to demonstrate that it places a great deal of value on Indigenous engagement, economic development and capacity building. CCAB strongly supports Imperial's strategic objective of conducting its business and operations in a manner that respects the land, environment, rights and cultures of Indigenous communities. This comes in many forms, from committing to meaningful community, government and Indigenous engagement, to developing the next generation of workers through their bursaries, scholarships, education awards and internship programs.

In terms of the Waterdown to Finch Project, Imperial has procedural authorities under the Crown's Duty to Consult, which is identified in Imperial's leave to construct application. Imperial has also been working collaboratively with Indigenous field monitors on archaeological assessments and environmental field surveys. As the project proceeds, we intend to work with Imperial to identify local economic opportunities for Indigenous communities.

Imperial is involved in many of CCAB programs:

Progressive Aboriginal Relations (PAR) participation

Imperial is certified as a committed member of CCAB's Progressive Aboriginal Relations Program (PAR), which helps companies measure progress on Indigenous employment, business development, building capacity and enhancing relations with Indigenous communities.

CCAB Procurement Champion

Imperial is an Aboriginal Procurement Champion, a group of corporations committed to increasing opportunities for Aboriginal businesses to participate in their supply chains. CCAB's Aboriginal Procurement Strategy aims to create an unprecedented, national approach to Aboriginal procurement by developing the largest membership of corporations committed to increasing Aboriginal participation in corporate supply chains.

We look forward to our continued work with Imperial, and our shared commitment to identifying and establishing local Indigenous economic development opportunities.

Regards,

A handwritten signature in blue ink, appearing to read 'JP Gladu', is positioned above the typed name.

JP Gladu
President & CEO



Canadian Fuels
ASSOCIATION
canadienne des carburants

Ontario Division
1000-275 Slater St.
Ottawa, Ontario
Canada K1P 5H9
t. 613.232.3709
canadianfuels.ca

February 7, 2019

Ms. Kirsten Walli
Board Secretary
Ontario Energy Board
P.O. Box 2319
2300 Yonge Street, 27th Floor
Toronto, ON M4P 1E4

Re: **Imperial Sarnia Products Pipeline Waterdown to Finch Pipeline Replacement Project**

Dear Ms. Walli;

On behalf of the Canadian Fuels Association (Canadian Fuels) and its members¹, we wish to lend our support to this project.

Ontario is home to five of Canada's 16 refineries. Our members refine, distribute and market the fuels that power Ontario's trucks, trains, ships, and we are part of Ontario's critical infrastructure. Ontario refineries supply a significant portion of the fuels used in the Province, and the Waterdown to Finch Project pipeline replacement project will help ensure the ongoing reliability of this infrastructure and the fuels that supply Ontarians living in the Greater Toronto and Hamilton area.

In closing, reliable market access is not only key to our sector's competitiveness but also essential to keeping people and goods moving in this Province. We encourage the Ontario Energy Board to support this application.

Sincerely,

Lisa Stilborn
Vice President – Ontario

¹ Canadian Fuels members: Federated Co-operatives Limited, Husky Energy Inc., Imperial Oil Limited, Irving Oil, North West Redwater Partnership, Parkland Fuel Corporation, Petro-Canada Lubricants Inc., Shell Canada Limited, Suncor Energy Products Partnership and Valero Energy Inc.

NOVEMBER 28TH, 2018

Ms. Kirsten Walli

Board Secretary
Ontario Energy Board
PO Box 2319
2300 Yonge Street, 27th Floor
Toronto, ON M4P 1E4

Re: Imperial Sarnia Products Pipeline Waterdown to Finch Project

Dear Ms. Walli,

The Canadian Independent Petroleum Marketers Association (CIPMA) is pleased to submit the following letter in support of Imperial's leave to construct application for the Waterdown to Finch replacement project.

CIPMA's members play a unique role in the energy products sector. Founded over 20 years ago, we are a national not-for-profit trade association that represents members who are responsible for the distribution of gasoline, diesel, heating oil, propane, aviation fuel and renewable fuels across a vast geography, to diverse industries, and to millions of Canadian consumers. Through our retail network and distribution partners, our members serve the commercial, agricultural, industrial, wholesale and retail markets in every part of the country and have strong connections to the communities they serve.

CIPMA is a voice for small business

Our 22 members and 33 associate members are small and medium-sized fuel companies who are the backbone of Canada's fuel distribution and marketing industry. Our members account for over 25 billion litres of fuel sales annually and the direct employment of over 11,000 Canadians. CIPMA is also a member of the Small Business Matters (SBM) Coalition, a multi-association organization, representing just over 98,000 businesses that demonstrate the important role that small businesses play in the economy and the communities they serve. As small and medium businesses owners, our members operate lean, focused operations. At the same time, independent providers represent a growing share of the Canadian markets, supplying over half of all gasoline sold in the country. Our members rely on reliable access to fuel products to keep our operations, and those of the customers we serve, moving.

Given our unique role in the fuel sector supply chain, we fully support efforts to improve the security and reliability of fuel supply. The Waterdown to Finch pipeline replacement project will help ensure consumers and independent fuel marketers have access to a competitively priced and readily available supply of fuel products that will serve both our domestic markets, and customers who provide goods and services to broader markets.

CIPMA and its members have enjoyed a long-standing professional relationship with Imperial, and we know its commitment to safety, environmental performance and delivery of long-term value to customers. On behalf of our members, we strongly support Imperial's infrastructure replacement project.

Regards,



Jennifer Stewart
President and CEO

Canadian Independent Petroleum Marketers Association



EXHIBIT B
Letters of Support

CANADIAN
MANUFACTURERS
& EXPORTERS



MANUFACTURIERS
& EXPORTATEURS
DU CANADA

Updated: 2019-03-15
EB-2019-0007
Tab 1, Schedule 5
Page 1 of 2

December 6, 2018

Ms. Kirsten Walli
Board Secretary
Ontario Energy Board
PO Box 2319
2300 Yonge Street, 27th Floor
Toronto, ON M4P 1E4

Dear Ms. Walli:

On behalf of the 2,500 members of Canadian Manufacturers & Exporters (CME), I am writing to provide our support of Imperial's Waterdown to Finch pipeline replacement project.

Manufacturing is the most critical business sector in Ontario. It directly accounts for over 12 per cent of GDP and 80 per cent of exports. Through their extensive operations, manufacturers generate significant economic spinoffs throughout the economy and Ontario's communities, including in natural resources, technology, and every service sector from banking to logistics. Factoring in these economic spin-offs, manufacturers drive nearly 30 per cent of all economic activity, 25 per cent of all jobs, and one-third of all government revenues.

CME is proud to have a long-standing professional relationship with Imperial that spans over 100 years, and we can attest to the important role that Imperial plays in Ontario and Canada. As indicated in the province's Fuels Technical Report, 2016, fuels are an important component of our provincial economy, critical for households, businesses and industry.

Ontario refineries supply a significant portion of the fuels used in the province, and Imperial's Sarnia Products Pipeline is an important component of ensuring a reliable supply of fuel in the Greater Toronto and Hamilton Area (GTHA). Imperial is important to our members because the transportation sector alone consumes about 40 per cent of Ontario's fuels energy.ⁱ

As the Ontario Energy Board (OEB) is aware, Ontario is a large province with diverse regions that each face their own unique transportation challenges. Imperial's products fuel the cars, trucks, buses and planes that facilitate the movement of both goods and people to attract investment and diversify the local economy. This includes the delivery of natural resources, agricultural products and manufactured goods to domestic and international markets. Transportation supports a strong and competitive economy, for example:

- Transportation and warehousing represented 4.5 per cent of Canada's total Gross Domestic Product (GDP) in 2016;
- Canada has approximately 67,000 businesses whose primary activity is trucking transportation; 40 per cent of those businesses are based in Ontario;
- For-hire trucking traffic amounted to 276 billion tonne-kilometres in 2016;
- Toronto Pearson International served 42 million passengers, accounting for 30 per cent of Canada's passenger air travel; and,



EXHIBIT B
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CANADIAN
MANUFACTURERS
& EXPORTERS



MANUFACTURIERS
& EXPORTATEURS
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Tab 1, Schedule 5
Page 2 of 2

- The value of Canada's international air cargo trade in 2016 amounted to \$125.2 billion.ⁱⁱ

Transportation plays a critical role in the Canadian economy, and Imperial's fuel products play an important role in supporting these key sectors. Looking at our sector and beyond, Imperial continues to set the benchmark for responsible energy development and delivery. For example, Imperial manufactures and sells approximately a quarter of the petroleum products used every day by Canadians.ⁱⁱⁱ The company also makes significant investments in research and innovation to enhance environmental performance, which is important to all Ontarians.

CME strongly supports Imperial's Waterdown to Finch Project. In addition to enhancing the long-term safety and reliability of their existing operations, this project will yield broader benefits for Canadian manufacturers by ensuring the reliable supply of high-quality fuel products to help meet operational demands – and keep Ontario's economy moving.

Please don't hesitate to contact me if you have any questions or require additional information about our support of this project.

Sincerely,

Mathew Wilson

Senior Vice President, Policy & Government Relations

ⁱ Ontario Ministry of Energy, Northern Development and Mines, [Fuels Technical Report](#), 2016

ⁱⁱ Government of Canada, Transportation in Canada 2016 - [Comprehensive Report](#)

ⁱⁱⁱ Imperial Oil, [Company Overview](#)



December 11, 2018

Ms. Kirsten Walli
Board Secretary
Ontario Energy Board
PO Box 2319
2300 Yonge Street, 27th Floor
Toronto, ON M4P 1E4

**Greater Toronto
Airports Authority**
P.O. Box 6031
3111 Convair Drive
Toronto AMF, Ontario
Canada L5P 1B2

P 416.776.3000
F 416.776.7746

GTAA.com

Re: Imperial Sarnia Products Pipeline Waterdown to Finch Project

Dear Ms. Walli,

Please accept this letter of support on behalf of the Greater Toronto Airports Authority (GTAA) for Imperial's Waterdown to Finch pipeline replacement project, and the company's leave to construct application with the Ontario Energy Board.

The GTAA manages, operates and maintains Toronto Pearson International Airport (Toronto Pearson) pursuant to our ground lease with Canada's federal government. We are Canada's largest airport. In 2017, more than 465,000 flights and 47 million passengers moved through Toronto Pearson. The airport creates approximately 49,000 direct jobs and supports the livelihoods of hundreds of thousands of people across the region. In addition to being one of the largest employment hubs in Canada, we are also a global hub for transportation, and our customers rely on us for fast, reliable and convenient access to the rest of the world. It takes a large network of service partners to maintain our business operations, including Imperial.

The importance of reliability on our operations:

The availability of reliable aviation fuel for carriers is critical to the GTAA's operation of Toronto Pearson. A limitation or interruption of aviation fuel supplies would have an immediate and serious operational and financial impact on the GTAA, our customers and the Ontario economy. In recent years, we have expanded our jet fuel infrastructure to keep pace with increasing demand. Imperial's Sarnia Products Pipeline and the Waterdown to Finch replacement project are critical for Toronto Pearson to continue having a reliable supply of fuel for our operations.

Supporting the Canadian economy:



Toronto Pearson plays an important role in the Canadian economy – it is one of Canada’s vital economic engines. Whether it is farmers and fishers exporting their harvests to emerging markets, high-tech companies arranging manufacturing overseas or tourist destinations attracting visitors from abroad, all of Canada depends on our global airport hub to drive revenues and growth.

Toronto Pearson generates about \$42 billion in economic activity annually. Nationally, about 23 per cent of non-U.S. goods shipments are via airfreight and nearly half of all international air cargo leaving or entering Canada passes through Toronto Pearson. Toronto Pearson provides direct, daily service to more than 67 per cent of the world’s economies. In turn, we require a reliable supply of fuel to support these economic drivers, which Imperial provides.

A responsible community member:

The GTAA works closely with our local neighbours so we can better understand their interests and discuss our operational decisions and constraints. We also work to improve environmental performance, which has a positive impact on the local community. With this in mind, we were pleased to hear about Imperial’s environmental planning process and efforts to minimize the impact of the project on the local environment and surrounding community. We are happy with Imperial’s commitment to meaningful, transparent community and Indigenous engagement. This includes their community information sessions in the various local regions of the project, making all project information available on their website, direct engagement with government stakeholders and landowners, and more. Much like the GTAA, corporate responsibility shapes Imperial’s activities and operations.

The GTAA strongly supports Imperial’s Waterdown to Finch replacement project. In addition to enhancing the long-term safety and reliability of their existing operations, this project will yield broader benefits for Toronto Pearson – and beyond – by ensuring the long-term reliability of high-quality jet fuel that keeps Ontario’s economy moving.

Regards,



Todd Ernst

Director, Aviation Infrastructure, Energy & Environment
Greater Toronto Airports Authority

February 12, 2019

Ms. Kirsten Walli
Board Secretary
Ontario Energy Board
PO Box 2319
2300 Yonge Street, 27th Floor
Toronto, ON M4P 1E4

Re: Imperial Sarnia Products Pipeline Waterdown to Finch Project

Dear Ms. Walli:

The Hamilton Chamber of Commerce has served as an anchor institution and the definitive voice of the local business community since 1845. Well known for our industrial legacy, Hamilton is undergoing a period of re-invention; one marked by vibrant urban revival, growth in advanced manufacturing, agri-business, fintech, health sciences and innovation.

The Chamber knows that building healthy and sustainable cities requires reliable and modern infrastructure. Whether it is for enabling light rail transit, modernizing our service fleet, facilitating community-based energy planning, or strengthening our public works network, we are working to position Hamilton as a hub for moving people and goods.

Hamilton is one of the primary North American gateways for accessing regional and global markets through logistics and distribution. Imperial's Waterdown to Finch Project, and its focus on infrastructure renewal, will ensure the continued safe supply of needed fuel products locally and in the GTHA. Connectivity and collaboration fuel success in the modern economy, and fuel products like Imperial's are a catalyst for local businesses looking to expand their reach.

Imperial has a long-standing presence in Hamilton through its local offices and product distribution outlets. In addition to its ongoing operations, Imperial's Waterdown to Finch Project is expected to generate significant economic activity for our region through work with local contractors and businesses. We support this commitment to invest in our community.

The Hamilton Chamber of Commerce has been instrumental in building a stronger, more prosperous Hamilton for more than 170 years. We support Imperial's efforts to modernize their infrastructure and continue to provide the safe supply of fuel products to our region.

Sincerely,



Keanin Loomis
President & CEO
Hamilton Chamber of Commerce

120 King Street West
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Ms. Kirsten Walli
Board Secretary
Ontario Energy Board
PO Box 2319
2300 Yonge Street, 27th Floor
Toronto, ON M4P 1E4

Re: Imperial Sarnia Products Pipeline Waterdown to Finch Project

Dear Ms. Walli:

McDougall Energy Inc. is pleased to support Imperial's leave to construct application with the Ontario Energy Board for the Waterdown to Finch Project. As a long-standing branded reseller of Imperial's diversified energy products, we were encouraged to hear about the company's plans to replace a portion of its Sarnia Products Pipeline (SPPL) to continue to provide safe and reliable fuels to the Greater Toronto and Hamilton Area. This infrastructure is critical to our business and ensuring customer satisfaction and service excellence.

Imperial continues to lead in the energy space, supplying high-quality fuel products to resellers, businesses and consumers through its robust and integrated network of refineries, pipelines and terminals. Through brands like Esso, Imperial has enabled McDougall Energy to establish a national footprint in the energy sector and win several awards in excellence, including being named one of Canada's Best Managed Company for seven consecutive years (2011-2018). Today, we are a company of more than 400 employees.

At McDougall Energy, we constantly strive to improve our business by connecting with our customers to understand their needs, and by providing industry-leading business solutions to ensure the growth and success of our business partners. We are a family owned business, now in our third generation of family management, and our name is proudly displayed on everything we do, which is why we are meticulous about distributing only the highest quality products and providing services with a distinct focus on customer experience.

McDougall Energy proudly supports the Waterdown to Finch Project as it will strengthen Imperial's business and ensure the growth and success of its partners. This project will enable Imperial to provide companies like ours with industry-leading fuel products through a reliable source to meet our increasing, operational demands.

Regards,



Darren McDougall, President
McDougall Energy Inc.

January 31, 2019

Ms. Kirsten Walli, Board Secretary
Ontario Energy Board
2300 Yonge Street, 27th Floor
Toronto, ON M4P 1E4



Connect | Champion | Advance



Re: Imperial Sarnia Products Pipeline Waterdown to Finch Project

Dear Ms. Walli:

On behalf of the Mississauga Board of Trade (MBOT), please accept this letter of support for Imperial's Waterdown to Finch Project.

Mississauga is the proud home of a robust and diverse business community that makes up some of the largest advanced manufacturing, financial services, cleantech, and knowledge-based sectors in Canada. Since 1961, MBOT has played a significant role in serving and representing the interests of businesses of all sizes, from family-run operations to multinational firms. We are Canada's sixth largest city with over 50,000 businesses that employ more than 440,000 people, including the Canadian headquarters of 60 Fortune 500 companies. Mississauga is where successful companies choose to settle down and do business.

MBOT's large, diverse and active membership is responsible for producing and sharing new ideas, innovations and products with Canada and international communities. To be a global city, we also need to be a connected city. This means having the ability and resources to move people, goods and services effectively. With the Toronto Pearson International Airport (Pearson) located in Mississauga, our community enables the entire region to be well connected to the world and global markets. Imperial is instrumental in supporting the safe and reliable supply of fuel for airlines that operate at Pearson; moreover, the company's supply of fuel products help our members move goods and services to priority markets and customers. The Waterdown to Finch Project will support businesses throughout our city, including Pearson and the dynamic network of destinations it serves, to continue to grow, prosper, and get connected.

Infrastructure is what makes our economy run, connects our communities, creates jobs, and makes Mississauga a destination for business and talent. As such, MBOT is encouraged by businesses like Imperial who continue to make substantial capital investments and generate economic activity throughout the region. We support Imperial's initiative to upgrade this important segment of their refined products pipeline to ensure the ongoing safety and supply reliability for communities and consumers alike.

As part of its commitment to support the community, Imperial has indicated that it intends to work with local contractors, business services and Indigenous groups throughout the duration of the Waterdown to Finch Project. We look forward to working with Imperial to identify local procurement and economic benefit opportunities that will serve our members and the people of Mississauga.

Sincerely,

David Wojcik
President and CEO

Mississauga Board of Trade



NACC
National Airlines
Council of Canada



CNLA
Conseil national des lignes
aériennes du Canada

November 15, 2018

Ms. Rosemarie Leclair
Chair and Chief Executive Officer
Ontario Energy Board
2300 Yonge Street, 27th floor
P.O. Box 2319
Toronto, ON M4P 1E4

Dear Ms. Leclair:

We are pleased to lend our voice to Imperial's leave to construct application for the Waterdown to Finch pipeline replacement project. The National Airlines Council of Canada (NACC) represents Canada's largest national and international passenger air carriers, including Air Canada, Air Transat, Jazz and WestJet. Collectively, our member airlines carry over 70 million passengers annually, directly employ 50,000 people and create over 260,000 jobs.

The aviation sector is a significant driver of the economy, and our member airlines are very proud of the investments we make in Ontario and our contribution to the province's economy. Since 2008, we have been advocating for safe, environmentally responsible and competitive air travel. Our focus is to ensure that Canadians continue to enjoy the benefits of having the best, most efficient air transport system in the world today.

According to Statistics Canada, the total number of passengers enplaned and deplaned in Canada increased by 30 percent between 2008 and 2016. While the demand for air travel is increasing, our members are also making strategic investments to support greater efficiency. For example, \$30 billion will be invested by NACC airlines on new aircraft featuring more fuel efficient engines and better aerodynamics from 2005-2020.

Air transport has become an essential link between people and communities. However, what is not always evident are the complexities involved in getting a passenger to the destination. It involves the coordinated efforts of hundreds of dedicated people working for airlines, airports, air traffic control, air



NACC
National Airlines
Council of Canada



CNLA
Conseil national des lignes
aériennes du Canada

security, and border services. It also involves having dedicated access to aviation fuel to ensure that our vehicles can move passengers and goods. Our members rely on the aviation fuel delivered through Imperial's Sarnia Products Pipeline. Its replacement supports continued reliability of our industry as we serve the growing population and business presence in the Greater Toronto and Hamilton Area.

We appreciate having the opportunity to provide this letter in support of the Waterdown to Finch Project, and we look forward to the progression of this project to enable the continued safe and reliable operation of our air transit carriers.

Sincerely,

NATIONAL AIRLINES COUNCIL OF CANADA

Massimo Bergamini
President and CEO

CC: Sarah Virtue, Sales Manager, Aviation Products, Imperial Oil

November 21, 2018

Ms. Kirsten Walli
Board Secretary
Ontario Energy Board
PO Box 2319
2300 Yonge Street, 27th Floor
Toronto, ON M4P 1E4

RE: Imperial SPPL Waterdown to Finch Project

Dear Ms. Walli:

For more than a century, the Ontario Chamber of Commerce (OCC) has supported economic growth in Ontario by advocating for business priorities on behalf of our diverse 60,000 members, including local chambers of commerce and boards of trades in over 135 communities across the province. The OCC's vision is to foster a vibrant and economically sustainable province that is driven by an innovative, successful and ever-expanding business community.

The OCC supports Imperial's Waterdown to Finch Project and its respective leave to construct application with the Ontario Energy Board. Imperial has provided the OCC with technical briefings on its infrastructure replacement plan, the rigorous regulatory and permitting process it is following, the extensive lengths it is taking to protect the environmental and public safety, and how this project will support continued reliable supply of diesel, gasoline and jet fuel for both households and businesses.

The OCC is aligned with Imperial's efforts to build a stronger Ontario, as well as the long-term benefits of the Sarnia Products Pipeline to provide access to a reliable and affordable supply of energy to keep Ontario's economy moving.

Imperial is also active in building awareness among our members. In June 2018, Imperial participated in an energy-sector dialogue, hosted by the OCC, which looked at innovation within the fuels sector and the province's demand projections over the next 20 years. Our members had an opportunity to ask a variety of questions related to fuel supply and megatrends that are driving the demand for energy, and the role that technology and innovation are playing in unlocking the potential of Canada's energy resources. It was a fascinating discussion for our members, sector participants and industry leaders.

When a member asked about how Imperial would ensure that public interest is maintained in its infrastructure development, the Imperial speaker noted that timely and effective engagement with stakeholders and communities is critical. For the Waterdown to Finch Project, the speaker indicated,

that Imperial has underscored just how critical the pipeline is for reliability in the region, and that the project is about replacing infrastructure and sustaining existing capacity.

As Ontario's leading business advocate, the OCC understands the importance of supply reliability of fuel products for businesses and consumers alike. We understand the significance of Imperial's Sarnia Products Pipeline as it relates to the long-term sustainability and economic growth of our province. Founded in Ontario, Imperial currently accounts for a significant workforce of both employees and contractors across the province. The company's economic footprint spans well beyond their core business as they connect Ontarians with better jobs and services, and enable more efficient movement of goods across the globe.

The OCC looks forward to continued improvements to Imperial's infrastructure in Ontario, including the Waterdown to Finch Project, as a means to strengthen business competitiveness and the economic prosperity of the province.

Sincerely,



Rocco Rossi
President and CEO
Ontario Chamber of Commerce



February 14, 2019

Ms. Kirsten Walli, Board Secretary
Ontario Energy Board
2300 Yonge Street, 27th floor
Toronto, ON M4P 1E4

Dear Ms. Walli,

Re: Imperial SPPL Waterdown to Finch Project

The Toronto Region Board of Trade (“the Board”) advocates on behalf of our more than 13,500 members to make Toronto one of the most competitive and sought-after business regions in the world. Competitive global regions are built on a network of strong infrastructure, including both transportation and energy. The Board is pleased to write in support of Imperial’s Waterdown to Finch pipeline project.

The economy of the Toronto region relies on a robust supply of oil and natural gas products; indeed, it is often taken for granted. However, any disruption to this essential infrastructure could prevent cars from fueling up, keep planes at Toronto Pearson airport grounded, and cut off home heating for most residents in the GTHA.

Imperial’s proposed pipeline replacement project is prudent, occurring before the end-of-life, and privately-funded, requiring no taxpayer dollars to subsidize its construction. The project’s routing and intended construction methods also seek to minimize disruption to nearby businesses and residents, as well as to the major highways that millions of vehicles traverse every day.

This project presents an ideal, straightforward case study: replacing existing infrastructure with like-for-like, to transport a vital made-in-Canada product a relatively short distance to enable Canadian transportation and economic development.

In the absence of this project, hundreds of trucks would be needed on local highways to provide the fuel required for Toronto Pearson to continue operating, in addition to the gasoline required for other vehicles in the region.

The Board urges the Ontario Energy Board to grant Imperial’s Waterdown to Finch Project its Notice to Proceed in a timely matter, allowing this essential infrastructure project to proceed.

Sincerely,

A handwritten signature in black ink that reads "Jan De Silva".

Jan De Silva
President & CEO



EXHIBIT B
Letters of Support

Flamborough Chamber of Commerce

#227 – 7 Innovation Dr. Flamborough, ON L9H 7H9
T: 905-689-7650 F: 905-689-1313

February 19, 2019

Ms. Kirsten Walli
Board Secretary
Ontario Energy Board
PO Box 2319
2300 Yonge Street, 27th Floor
Toronto, ON M4P 1E4

Re: Imperial Sarnia Products Pipeline Waterdown to Finch Project

Dear Ms. Walli:

Please accept this letter in support of Imperial's Waterdown to Finch Project as part of the company's continued focus on safe and reliable fuels supply to our region.

The Flamborough Chamber of Commerce (FCC) has been serving the business community of the Greater Flamborough Area since 1982, and is known for its active and diverse membership of large corporations and family-owned businesses. Today, Flamborough is undergoing an unprecedented period of growth – both residentially and industrially.

As a distinct part of the City of Hamilton, the Flamborough community offers a unique blend of rural lifestyles and dynamic economic development opportunities. It is comprised of many villages and hamlets that contribute to its character and charm. Flamborough, particularly downtown Waterdown, continues to grow as the largest suburban community, containing almost one third of the district's thirty thousand citizens.

With its current and future growth, Flamborough is eagerly working towards the planned Waterdown bypass, which will allow for less congestion and easier access across the city. Sustainable transportation and infrastructure serve as the foundation of our growth. Safe and reliable fuels supply will support this foundation as growth translates into moving more people and businesses effectively throughout our region.

Flamborough is an attractive area to conduct business, as well as a desirable place to live. Imperial has long been part of this landscape with its local office and employees who manages important fuels distribution infrastructure in the area. Imperial's Waterdown to Finch Project is expected to further contribute to the local economy in addition to the company's established presence. Local participation in Imperial's project will be possible through procurement opportunities and construction activities.

The FCC continues to serve the business community of the Greater Flamborough Area, having been identified as the region's "Voice of Business." We support Imperial's commitment to our community and proactive investment to maintain safe operations and reliable supply in our region.

Most sincerely,

Matteo Patricelli
Executive Director
Flamborough Chamber of Commerce
matteo@flamboroughchamber.ca
O: 905-689-7650 M: 289-489-6913